

**FOR IMMEDIATE RELEASE**

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## **Team San Jose Modifies Convention Policy**

SAN JOSE, CA (Feb. 18, 2010) –Team San Jose, Inc. announced today an interim operations plan to address the decorator community’s concerns while maintaining the goal of making San Jose more competitive and supporting local jobs at the San Jose Convention Center.

Team San Jose’s announcement modifies operations at the Convention Center around providing labor services, addressing immediate concerns of decorators as long-term discussions continue. The interim operations plan permits decorators to work directly with local labor at the Convention Center.

“This interim solution is a good step forward for San Jose and the decorating community to continue discussions that will support both decorators and San Jose clients,” said Dan Fenton, CEO of Team San Jose. “Our mutual goals include increasing customer service, adding local jobs and supporting flexibility. These values, in addition to our one-team approach to planning meetings, differentiate San Jose as a meetings and exhibit destination, and is why 97 percent of planners surveyed say they’d return.”

The labor agreement with San Jose Teamsters Union Local 287 was launched to support increased flexibility for San Jose clients, increase affordability for events, create local jobs and worked in differentiating San Jose as a meetings and convention destination.

“The Team San Jose Board of Directors looks forward to working with the decorating community,” said Cindy Chavez, Co-chair of the Team San Jose Board of Directors. “Our strong relationship will have lasting positive impacts in our community and will grow San Jose jobs and improve service quality.”

Discussions continue with the decorating community to finalize their own local Teamster labor plans to create a better, affordable way to deliver labor services in San Jose.

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### *About Team San Jose*

Team San Jose, Inc. is a management company for the San Jose Convention Center and multiple theaters in Downtown San Jose including the San Jose Civic, Center for the Performing Arts, California Theatre and Montgomery Theater. Team San Jose is a unique customer service model where the company acts as the San Jose Convention and Visitors Bureau and works in partnership with local hoteliers, organized labor, local arts leadership and business community to provide a one team approach to all event planning needs.